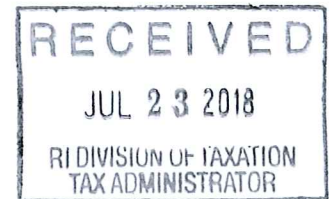




*A Limited Liability Partnership*



July 19, 2018

The Honorable Marvin L. Abney  
Chairperson of the House Committee on  
Finance  
Rhode Island State House  
82 Smith Street  
Providence, RI 02903

The Honorable Senator William J. Conley, Jr.  
Chairperson of the Senate Committee on  
Finance  
Rhode Island State House  
82 Smith Street  
Providence, RI 02903

Dear Mr. Chairpersons,

Pursuant to R.I. Gen. Laws § 42-64-10(e), please find enclosed an economic impact analysis, conducted pursuant to R.I. Gen. Laws § 42-64-10(a), in relation to a tax credit agreement between the Rhode Island Commerce Corporation and Hope Artiste Residential Proprietor, LLC under the Rebuild Rhode Island Tax Credit Act of 2015.

Should you have any questions or concerns, please contact the undersigned at 401-272-1400.

Very truly yours,

A handwritten signature in black ink, appearing to read 'Chris Fragomeni'.

Christopher J. Fragomeni, Esq.

cc: Sharon Reynolds Ferland, House Fiscal Advisor  
Stephen Whitney, Senate Fiscal Advisor  
Scott R. Jensen, Department of Labor and Training  
Neena S. Savage, Division of Taxation

1080 Main Street  
Pawtucket, Rhode Island 02860  
p 401.272.1400 f 401.272.1403

www.shslawfirm.com

**Rhode Island Commerce Corporation**  
**Rebuild Rhode Island Tax Credits – Economic Impact Analysis**

*Urban Smart Growth LLC Application*

**Introduction**

The Rhode Island Commerce Corporation (the “Corporation”) may issue Rebuild Rhode Island tax credits to Urban Smart Growth LLC (the “Sponsor”). The credits would be issued in connection with the Sponsor’s decision to invest in the redevelopment of a former mill building, part of the six-building Hope Artiste Village complex in Pawtucket. The project would result in the creation of 149 new market-rate residential units. The Sponsor estimates the total cost of the project to be nearly \$38.9 million.

The Sponsor is requesting a Rebuild Rhode Island Tax Credit of \$3,569,657, as well as an exemption from sales taxes on eligible construction materials and furnishings, valued by the sponsor at \$790,000.

This analysis was prepared by Appleseed, a consulting firm with more than twenty years’ experience in economic impact analysis.

**Jobs Analysis**

*Construction*

As shown in Table 1, the Sponsor’s estimate of total project cost is approximately \$38.9 million. After excluding certain costs that do not have a direct, current impact on Rhode Island’s economy (such as land and building acquisition and interest costs), Appleseed estimates that hard construction costs and soft costs will total approximately \$34.4 million.

**Table 1: Estimated total project cost (in \$ millions)**

<b>Component</b>	<b>Estimated cost</b>
Property	\$2.9
Building construction (hard cost)	\$29.4
Soft costs	\$6.6
<b>Total</b>	<b>\$38.9</b>

Appleseed estimates that direct spending of \$34.4 million will directly and indirectly generate:

- 276 person-years<sup>1</sup> of work in Rhode Island;

---

<sup>1</sup> A person-year is equivalent to the time worked by one person who is employed full-time for a year. It could for example represent the work of two people who are each employed full-time for six months; or the work of one person who is employed half-time for two years.

- Nearly \$14.8 million in earnings;
- Approximately \$48.1 million in State-wide economic output<sup>2</sup>; and
- A one-time increase of nearly \$24.4 million in Rhode Island's GDP.

These impacts are summarized below in Table 2. The project's *direct impact* is the impact of the company's direct spending on design and construction. Its *indirect impact* is the effect of spending by contractors for goods and services (insurance, construction materials, etc) purchased from other Rhode Island businesses.

In addition to these impacts on employment, earnings, output and state GDP, direct spending of \$34.4 million would generate a projected one-time increase of approximately \$867,000 taxes paid to the State during construction, including:

- \$555,000 in state personal income taxes paid by Rhode Island workers employed on the project, or whose jobs are indirectly attributable to the project;
- \$242,000 in state sales taxes paid on those workers' taxable household spending;
- \$70,000 in state business corporation taxes.

**Table 2: Direct and indirect impact of construction and related spending (employment in person-years; income, value-added and output in millions of 2017 dollars)**

	Employment	Earnings	Value added	Output
Direct Effect	166	\$9.8	\$16.0	\$34.4
Indirect Effect	110	\$5.0	\$8.4	\$13.7
<b>Total Effect</b>	<b>276</b>	<b>\$14.8</b>	<b>\$24.4</b>	<b>\$48.1</b>

Most of the activity reflected in Table 1 will occur during a seventeen-month construction period, expected to be completed by March 2018. The anticipated wage rates for construction jobs are shown below in Table 3. Anticipated wage rates are the median hourly wage for these occupations in Rhode Island.

**Table 3: Anticipated wages during construction**

Occupation	RI median hourly wage <sup>3</sup>
Architect	\$40.76
Construction manager	\$54.17
Carpenter	\$21.04
Electrician	\$24.86
Plumber	\$23.54
Painter	\$18.10
Laborer	\$18.33

<sup>2</sup> Output is a measure of the total sales by Rhode Island companies (including the "sale" of labor by Rhode Island households) generated by the project.

<sup>3</sup> Rhode Island Department of Labor and Training, Occupational Employment Statistics, 2015

Fringe benefits associated with these jobs are expected to be in accordance with industry norms, with the cost of such benefits generally ranging between 22 and 28 percent of wages. Workers who fill these jobs are expected to be drawn primarily from the Providence-Warwick RI-MA New England City and Town Area (NECTA).

**Annual operations**

The Sponsor estimates that when the project is completed, 5 to 10 workers will be employed directly to manage and maintain the building’s residential units, and that the building’s stabilized-year operating and administrative expenses will total approximately \$746,000.

Based on these estimates, Appleseed projects (as shown below in Table 3), that when the project is completed and fully occupied (which is assumed to occur in 2018), it will directly and indirectly account for:

- 19 full-time equivalent jobs in Rhode Island;
- More than \$536,000 in annual earnings (in 2018 dollars);
- Approximately \$929,000 in annual statewide economic output; and
- An increase of \$608,000 in Rhode Island’s annual GDP.

In addition to the projected impact on employment, earnings, output and state GDP, ongoing operations would generate a projected gross increase of approximately \$31,000 in taxes paid annually to the State (in addition to the \$867,000 in state tax revenues cited above that would be generated by spending on construction), including:

- \$20,00 in state personal income taxes paid by Rhode Island workers employed in the operation and management of project, or whose jobs are indirectly attributable to the project;
- \$9,000 in state sales taxes paid on those workers’ taxable household spending;
- \$2,000 in state business corporation taxes.

**Table 4: Direct<sup>4</sup> and indirect impact of annual residential building and restaurant operations (employment in FTE; income, value-added and output in thousands of 2018 dollars)**

	<b>Employment</b>	<b>Earnings</b>	<b>Value added</b>	<b>Output</b>
Direct Effect	18	\$466	\$496	\$746
Indirect Effect	1	\$70	\$112	\$183
<b>Total Effect</b>	<b>19</b>	<b>\$536</b>	<b>\$608</b>	<b>\$929</b>

The workers employed directly in management and maintenance of the residential building will most likely be drawn from neighborhoods within the City of Pawtucket and from other nearby communities.

<sup>4</sup> Direct employees in this table include those employed directly by the building management company and contract workers.

## **Impact**

The state fiscal impact of the requested tax credits and state sales and use tax exemption is up to \$4,359,657 in foregone state revenue. Direct and indirect economic and fiscal benefits of the proposed project include the estimated increase in annual state GDP of \$608,000, the associated job creation, and a gross increase of approximately \$1.244 million in personal income, sales and business corporation tax revenues directly and indirectly generated by the project during the construction phase and by ongoing operations during the twelve years following completion of the project.

In addition to the economic and tax revenue impacts cited above, the proposed project would benefit Rhode Island in several other ways:

- Preserve and reuse a historic mill building;
- Build on and reinforce the success of earlier developments at Hope Artiste Village;
- Provide 149 units of housing in and attract new residents to an area undergoing revitalization, and
- Add to Pawtucket's tax base.

Beyond the fiscal impact noted above, there is no anticipated financial exposure to the state. In addition, various features of the program mitigate risk to the state. In particular, the completion risk (i.e. the risk that the project is not completed) is mitigated by the fact that the tax credits will be payable only upon completion of the development. The risk of project cost overruns is mitigated by the fact that the tax credits are capped at the amount set forth above. In addition, if project costs come in lower than anticipated, the tax credits to be paid will be reduced accordingly.